COUPLE want place; can do entire work; man can drive car; wages \$40 a week. C. F. McN., 831 East 50th st. C. F. McN., 231 East 50th st.
COUPLE, reliable; butler, valet; wife good
cook, chambermaid; take full charge of
small family; best references; city, country.
Couple, 155 East 22d.
COUPLE, chauffeur, careful driver; first
class cook. 429 West 154th. Audubor

8451. COUPLE, colored; chauffeur, butier; maid or cook. Call or write Winfred, 123 West 1824 st. 182d st.
COUPLE—Man as gardener, help with the
housework; wife cook, chambermald; small
family; references. P., 701 Sun-Herald.
COUPLE, Swedish; chauffeur, cook; where
cher help is kept. S., 304 East 51st st. FRENCHMAN, well educated, 26, knowing FRENCHMAN, well educated, 20, knowing English, French, imperient Spanish, desires position; had good expertence in selling and shipping industrial machinery; willing to travel. Address Raynal, French High Commission, 63 Broadway.

GARDENER, superintendent, open for engagement charge of gentleman's estate, age 39, married, no family. Box 96, Elberon, N. J.

GARDENER (head), single (43), desires position private place: life experience in all branches; best reference. Agent's station, Riverdale-on-Hudson, New York city. GARDENER, single, wishes position with charge; experienced vegetables, fruits, greenhouses, &c. Address Gardener, Pur-chase Post Office, N. Y. GARDENER, practical, 20 years' experience,

commercial or private, with greenhouse preferred. F., 307 Sun-Herald, Herald GARDENER, single; landscape, greenhouses, flowers, vegetables, trees, shrubbery; ref-srences. B., 1150 Sun-Hernid, Fulton st. GARDENER, farmer, experienced, single; vegetables, lawns, milking, poultry; refer-ences. G., 531 Sun-Herald, Herald square. GARDENER, head, fingle; good all around experience and references; capable of hand-ling help: M. C., 108 West 23d st. GARDENER, useful; wages \$05. J. M., 550 East 182d (Phillips).

HOUSEMAN, 35, private references, under-stands waiting on table, desires position private familis, city or country. John Bauer, pare Kownes, 225 East Sist st. IGUSEMAN, useful, butler; private; Al references; \$60. Christensen, 156 East 40th. JAPANESE, experienced, wants position as butler or general rousework in small fam-lly, best city reference. Tokyo, 8193 Morn-

JAPANESE, competent, general houseworker wishes position; references. Kawa, 47 Prospect place, Manhattan.

JAPANESE, experienced cook, desires position in city. Kotto, 47 Prospect place, Manhattan.

MAN. Spanish, colored, wishes to travel as a valt or companion, or as a flutler to go to the country, five years' references. G. Color, 341 West 50th at.

MAN, middle aged, horses, cows, garden; belo house. Smith, 493 3d av. MECHANIC, understanding chandeller and ided chain manufacturing on automatic dines, wants work. Hox 41, 878 lid av. DEFICE MANAGER, correspondent, book-keeper, long experience, strong personality, desires position leading to future worth his streamous efforts for success., J. C. Brown, 1992 Brown, 1992 Brown,

FAINTER, paperhanger, balsominer; day o job. Smith, 253 West 45d. Bryant 3195. SALESMAN, covering Westchester county auto and electric trade, wants high grade house to represent; zelary and commission; Christian, R. M. Jones, 16 West 184th. SECRETARY-EXECUTIVE (33), Christian, married, 14 years' constructive experience as stenographer, correspondent, executive secretary and manager, capable organizer, accustomed to handling employees and producing results, seeks position requiring unusual executive ability. B., 1151 Sun-Herald, Fulton st.

STENOGRAPHER, business school graduate: beginner, anisous to advance. Charles Yar-celle, 37 East 58th st. Phone Plaza 2003. SUPERINTENDENT engineer, loft, office or apartment building; AI mechanic, else-trician, steamfilter; references. W. Greer, 540 West 159th.

540 West 189th.

SUPERINTENDENT, experienced, references, high class elevator apt. houses; all repairs. Federsen, 508 West 110th. Cathedral 5830. WATCHMAN, married, elderly, intelligent, trustworthy; highly recommended. Ulrich, 151 Lenox av. YOUNG man, ambitious, 22, recent college graduate, with knowledge of Spanish, French, German, desires position with com-mercial concern, good references. Box 434, 278 Wykoff av., Brooklyn.

YOUNG man, 21, well educated, neat ap-pearance, knowledge selling, stenography bookkeeping, desires position with advance-ment, H., 35 Sun-Herald, Herald square.

YOUNG men (two), good education, soun-judgment, worldly experience; will go any where, G., 330 Sun-Herald, Herald square.

YOUNG man, married, neat, desires posi-tion; will prove my ability as hard and willing worker if given opportunity; best ref-erence. B., 1199 Sun-Herald, Fulton st. YOUNG man (23), strong, neat appearance, wishes position at anything; prefers outside position. John Cahen, 45 West 48th st. OUNG couple wish positions in coun Kenney, care Gordon, 418 East 79th st.

EMPLOYMENT AGENCIES.

Situations Wanted—Males.

JOWNESE, domestic, experienced profescionals; moderate: references furnished.

West 46th st. Bryant 7787-9698.

HELP WANTED-FEMALES.

ECORREEPER'S assistant; knowledge of typing; neat and accurate; Christian firm; state age and salary. R. S., 341 Sun-Herald.

BOOKKEEPER and stenographer; practical experience only: Jewish preferred. Apply 16-12 A. M., Ideal Woolen, 27 West 30th.

CHAMBERMAID—Permanent (city position; small family adults; references. 148 East 71st.

CLERK-YOUNG LADY; FACTORY OF-FICE, LARGE CORSET MANUFAC-TURER; EXCELLENT OPPORTUNITY; APPLICANT MUST HAVE HAD EXPERI-ENCE WITH MANUFACTURING CON-CERNS, APPLY MME. IRENE, 518 5TH AV., 9 A. M.

COOK, competent houseworker; German, Austrian; three adults; no laugery; refer-ence. Call Tuesday, Wednesday, until 4 P. M., Riverside 6000; apartment 8A, 215 West 101st st.

COHECT saleswoman, experienced; excellent proposition to responsible and ambitious woman; complete charge of store. Sacks, 1874 3d av. (198d at.). ISTA 3M av. (1936 at.).

CORRESPONDENT. — ANY INTELLIGENT PERSON may earn \$100 to \$200 monthly corresponding for newspapers: \$15 to \$25 weekly in spare time; experience unnecessary; no ::anwassing; subjects suggested; send for particulars. National Press Bureau, Buffalo, N. T.

DESIGNER

and perforator, experienced art needlework; give references and salary. Box 209, 209 Cable Building.

EXPERIENCED BUSINESS
CORRESPONDENT.
Knowledge of office work; age over
25; splendid opportunity for one of
experience and ability. Frank Levy,
483 Broadway.

FILE Clerk - Experienced young woman; hours 9 to 5; salary \$55 month; Christian firm. Apply Room 410, Butck Building, 1737 Broadway, N. T.

GENERAL houseworker; two in family; high wages; exceptional home. Call Tuesday or Wednesday, Vogel, 525 West End av. Phone Schurice 1500

HELP WANTED-FEMALES.

GENERAL houseworker, 'young white woman, in apartment; willing to go to country. Call between 1 and 3, Mrs. Thorns, 345 West 85th st.

GENERAL houseworker, good home and good wages. Phone Great Neck 423, or write Mrs. C. Hale, Great Neck, L. I. GENERAL houseworker, white girl; small family; plain cooking; no washing; good wages. Apt. 10-B, 255 West 108th st.

GIRLS

We have positions open in several departments. They are permanent. The work is interesting. No experience is required. \$15 a week to start.

Industrious girls can soon reach earnings of \$85 to \$100 a month.

Apply at 1158 Broadway, Manhattan, — corner 27th st. 370 East 150th st., Bronz. 81 Willoughby st., Brooklyn. 195 Broadway, Manhattan, corner Dey st. 1336 Broadway, Brooklya. Or telephone
Madison Square 12000.
NEW YORK TELEPHONE COMPANY.

GIRLS, two, wanted for New Rochells, or couple, one as cook and do froning, other chambermaid and waltress. Call apartment 8 west, 1 West 70th st., between 9 and 11 Tuesday.

experienced, take entire charge two children, 8-10 years old; good reference; excellent po-sition and pay. Call Monday and Tuceday, place of business, Mrs. Benner, 115 West 30th, seventh floor. place of business, Mrs. Senner, 115 West 30th, seventh floor. HAIRDRESSERS, Marcel wavers and all

HOLLERITH operator, insurance office, ex-perienced, in operate Hollerith statistical machine. Write, stating experience and salary expected, O., 839 Sun-Herald, Fui-ton at. ton at.

HOUSEWORKER wanted in small family good wages; carfare, 201 West 78th at., 38.

ITALIAN TRANSLATOR.

WANTED, BY LARGE DOWN-TOWN BANK, EXPERIENCED ITALIAN TRANSLATOR, WITH GOOD KNOWLEDGE OF ENG-LISH. WRITE, STATING AGE, EXPERIENCE, NATIONALITY AND SALARY DESIRED, AD-DRESS

"R. U.," P. O. BOX 822, CITY HALL STATION, NEW YORK.

LARGE import and export house desires services of stenographer with knowledge of bookkeeping; good handwriting essential; experience not necessary. Reply by letter, stating particulars in full to 8, Y. S. Y., 16th floor, 65 Broadway, N. Y. 1912 Broadwag.

PAINTER, decorator, paperhanger, plasterer, long years' experience, first, class work, mannip, hear references, desires work.

LARGE import and export house desires acrices of experienced stenographer in silk department, experience, desires to the process of experience attendance of the process of t

LARGE import and export house desires services of general office worker; high school graduate. Reply by letter, stating particu-lars in full to 8, Y. A. U., 16th floor, 65 Broadway, N. Y. LARGE import and export house desires ser-Hrondway, N. Y. LEDGER cierk, knowledge of typing; neat and accurate; Christian firm; state age and salary. S. R., 348 Sun-Herald, Herald

MILLINERY
DESIGNER WANTED: ONE ACCUSTOMED
TO DESIGNING FOR FIRST CLASS
HOUSES; HIGHEST SALARY PAID TO
RIGHT PARTY, ALL APPLICATIONS WILL
BE TREATED STRICTLY CONFIDENTIAL.
CALL OR WRITE
LICHTENSTEIN MILLINERY CO.,
584-586 5TH AV.

MODELS, SIZE 16, tall and attractive, FOR WHOLESALE DIESS HOUSE. APPLY AFTER 10 ROTH COSTUME CO., 35 EAST 33D. MODELS wanted, size 15, to try on dreases in showroom. Dorfman & Wiesen, 1113 Broadway.

Broadway.

MODEL, size 16, by coat house; steady all year. S. Karp, 104 West 27th at.

MODEL wanted, size 16, coats and suits, Philip Schutzer, 39 West 32d.

NURSE for 3 children, 4 to 7 years old, in Kew Gardens: 16 minutes to Pennsyl-vania Station. Write Palmer, 117 New-bold place, or telephone Richmond Hill 2180

NURSE, competent, to take charge of 15 months old baby and assist with two chil-dren. Bloch, 600 West 116th st. Phone Morningside 8606. NURSE, refined girl, care six-months baby, afternoons, 1 to 6; references required. Call Monday morning or phone Cathedral 10286. Zimmer, 612 West 112th. NURSE, competent to take care of 5 months infant liberal salary. Apply, 9 to 12, Tues-day morning, Apt. 1207, Hotel Maria An-toinette, 67th st., Broadway.

OFFICE CLERK-Bright young lady, with some knowledge of typewriting preferred to assist in office; experience not necessary, Call, or address, stating salary expected, Ash, 46 Barclay st., New York City.

PUNCH Key Operator-Experi-enced young woman, Hollerith system; hours 9 to 5; salary 380 month; Christian firm. Apply floom 410, Buick Building, 1737 Broadway.

SALES CLERKS.

WE ARE PREPARING NOW FOR OUR AUGUST SALES, THE BEGINNING OF A LONG SEASON OF GOOD EARNING POSSIBILITIES FOR OUR SALES FORCE.

OPPORTUNITIES IN PERMANENT POSITIONS ARE NOW OFFERED TO COMPETENT SALES CLERKS, EXPERIENCED IN YARD GOODS AND OTHER DEPARTMENTS.

THE DISTRIBUTIONS UNDER OUR EMPLOYEES' COOPERATIVE SHAR-ING PLAN AND APPRECIABLY TO OUR EARNING POWER.

HEARN, 14TH ST., NEAR 5TH AV. EMPLOYMENT OFFICE, 4TH FLOOR.

STENOGRAPHER AND SECRETARY. Christian concern wants a refined young girl, 10 to 25, with ambition and a pleasing personality, with some experience; a good opportunity to the right party. Call Corporation Helding Company, 1482 Broadway, Times square, suite 301-2.

STENOGRAPHER, with some experience handling export detail; steady position to right party; state experience and give refer-ences, also salary expected to start. F., 666 Sun-Herald.

STENOGRAPHER, experienced, high school graduate, wanted by large corporation; hours 9-4; good surroundings and advancement. C. D., box 70, Station D, New York. STENOGRAPHER, good; one experienced in cotton goods preferred; from August 16 to 30th. Address Stenographer, box 630, New York Post Office.

STENOGRAPHER, Christian, August 2 to 14th; young lady with moderate experience; small office; state reference; \$20-\$25. O. 581 Sun-Herald.

STENOGRAPHER wanted—Protestant; competent of capable beginner, Room 1570, 50 Church ch., New York Olly.

HELP WANTED-FEMALES.

STENOGRAPHER.

CHRISTIAN CONCERN HAS AN OPPORTUNITY FOR A STENOGRAPHER WITH BECRETARIAL QUALIFICATIONS, APPLY ONLY IP YOU ARE ENERGETIC, WELL BRED AND WELL EDUCATED.

SALARY TO START \$1,800 YEARLY, ADVANCEMENT 18 ASSURED.

COMMERCIAL SUPERINTENDENT.

STENOGRAPHERS STERN BROS. WEST 42D ST .. require several capable and experienced STENOGRAPHERS to the Superintendent's Office, 6th Floor.

STENOGRAPHER-SECRETARY. Publishing house executive requires services of young woman who has served in similar capacity; must be careful and extremely accurate, with capacity for detail; position of responsibility effering good future; salary \$1,890 yearly to start; give full particulars in your application. Y., 565 Sun-Herald, Herald square.

STENOGRAPHERS WITH GENERAL OFFICE EXPERIENCE AT WANAMAKER'S.

BTENOGRAPHERS.—Large industry, rapidly expanding, can use several experienced and capable stenographers.

Railroad or traffic experience desirable, but not entirely essential; pleasant working conditions; situated in Murray Hill district. In replying give experience, salary desired and date available. O., box 218 Sun-Herald, Herald sauars.

STENOGRAPHER wanted who has had a thorough real estate business training, must be familiar with the routine of management of business properties, preparation of leases, prefer some one now employed in real estate office; reply stating age, experience and alary desired. O., 223 Bun-Herald, Herald

STENOGRAPHER, C. S. preferred, Write, giving experience and salary de-sired, confidential, Y., 550 Sun-Herald, Herald square.

STENOGRAPHER; experienced only need apply. Levitt & Co., 22 West 13d st. SWITCHBOARD OPERATOR.
Experienced, stead telephone operator in large manufacturing establishment; good position for right party; references required.
F. C., 910 Brokaw Bld'g. vices of assistant bookkeeper; experience of essential. Reply by letter, stating particulars in full to S. Y. A. C., 16th floor, 65 ary wanted, G. M., 200 Sun-Herald, Herald

TYPIST.—Young woman desired by Christian firm; must be thor-oughly experienced writing up or-ders and invoices; salary \$100 month; may become permanent. Room 410, Butck Building, 1737 Broadway.

PYPIRT for statistical department of his young lady who is accurate and careful in her work; salary \$20. O., 234 Sun-Herald,

OPPORTUNITIES TO EARN \$90.00 TO \$100.00 A MONTH IN BIX MONTHS.

\$18.00 A WEEK IN TWO WEEKS WHEN ASSIGNED TO NIGHT HOURS. \$15.00 A WEEK DUR-ING INSTRUCTION IN THE DAY TIME.

HIGHER SALARIES FOR MORE RESPONSIBLE POSITIONS. IF INTERESTED CALL AT: 1158 BROADWAY, NEW YORK CITY. (CORNER 27TH ST.), OR TELEPHONE MADISON SQUARE 12000

YOUNG WOMAN WANTED PANCT LEATHER GOODS
MANUFACTURER
TO TAKE CHARGE OF REPAIRS.

YOUNG Woman-Office girl; hours B to 5; must be over 16; Chris-tian firm. Apply Room 410, Bulck Building, 1737 Broadway.

INSTRUCTION.

EARN \$25-\$150 weekly, only through Prof. Rohrer's, the Reliable Hairdress, Manicure, Beauty School; \$5 up; free for service; carn while learning; psimphlet. 119 West 42d st,

GRATITUDE-

The world is full of gratitude. But there seems to be some reluctance about expressing it. A departure from the usual is always interesting and gratifying. Observe:

A. P. BARRETT & COMPANY, 20 Broad Street, N. Y.

THE SUN AND NEW YORK HERALD,
Herald Square, New York City.
We desire to express our appreciation of the splendid results obtained thru a recent "Help Wanted" advertisement placed in your paper. in your paper.

The applicants from The Sun-Herald were the best that came in reply to our advertisement, though we ran is in several other New York dailies. We consider your publication the best "Help Wanted" medium in New York City.

Very truly yours (Signed), A. P. BARRETT.

In face of the difficulty of getting the right kind of Help these days, gratitude is surely in order when a "Help Wanted" medium produces the desired applicants. That is exactly what The Sun and New York Herald does.

TELEPHONE FITZROY 6000...

HELP WANTED-MALES.

COUPLE-Man, butler; wife, cook and do upstairs work. Phone 3953 New Re-chells.

DRAUGHTSMAN.—Steady position to good man on factory layout; salary according to ability. Inquire third floor, Applegate Metal Stampling Co., 13th st. and East av., Long Island City; Queensboro Tube to 11th at. station.

ELEVATOR RELIEF WANTED: MAN, ABOUT 50, TO RELIEVE ON ELEVATORS FOR LUNCH RELIEFS. APPLY BY LETTER, JOHN DANIEL & SONE DRY GOODS HOUSE, BROADWAY, 5TH AND 5TH STE., NEW YORK.

ENGINEER (chief) for office building: mus understand hydraulic elevator and pumps steady position to right man; state wages and experience. Apply F., 699 Sun-Herald.

ENTRY CLERK, EXPERIENCED. M. W. AMBERG & CO., 1237 PROADWAY.

FLOORMAN.

Vacancy occurs in ladies' cloak and suit pecialty shop for smart married man, are loout 30; a rare opportunity for enterprising nan of tact and ambition to become identified with results.

ed with rapidly growing Protestant firm of credentials and bond required, oaks, O., 232 Sun-Herald, Herald square

FOREMAN for milk bottling plant, to take complete charge; good position, good pay for experienced, competent main. Address, tiving age, experience and salary desired to seek, K. I. K., 7th and Madison sta., Hosoken, N. J.

boken, N. J.

HARDWARE; young man with experience
3d av. corner 60th st.

JANITOR FOR OFFICE BUILDING.

CALL AT 1181 BROADWAY.

JAPANESE

cook and cabin care of 50 foot pleasure cruiser; honest, willing and must have recommendations. Apply Mr. Jagels, Prest. Marie Antoinette Hotel, 57th st., Broadway, Wednesday, at 1:30 P. M.

LABORERS wanted; wages \$4 a day. Apply Woodinwn Cametery, 233d at. & Webster av.

LEARN Hootype; pays \$2,800, ideal trade; investigation courted; day, evening, cost \$200. Empire, 133 East 18th. 2478 Stuyv-esant.

LUMBER man having experience in running a mill in connection with a yard or either separately; also one familiar with sales end wanted in one of the largest yards in Brook-iyn. Box 317, 209 Cable Building.

LUMBER man, thoroughly experienced, take charge of manipulating and selling stock for one of the largest yards in metropoli-tan district; exceptional opportunity for right man. Box 318, 209 Cable Building.

MAN to take complete charge of nine retain dairy stores, one able to drive Ford car; good position, good pay for right party. Ad-dress, giving age, experience and salary de-sired to begin, K. I. K., 7th and Madison sts., Hoboken, N. J.

MAN, helper provision house, make himself merul; state salary expected. Box 311 163 East 125th.

MECHANIC.

HIGH CLASS MASTER MECHANIC FAMILIAR WITH ELECTRICITY TO TAKE CHARGE OF MAINTENANCE OF LUMBER MILL BOX FACTORY AND WOOD WORKING ESTABLISHMENT. ONLY HIGH CLASS MAN NEED APPLY. STATE AGE, EXPERIENCE AND SALARY EXPECTED.

BOX 264, 209 CABLE BUILDING.

MEN for firemen and brakemen, age 20-36; \$173-\$250 monthly; experience unnecessary. Write only. Rallway Association, Brooklyn, Desk 432.

OFFICE assistant and bill clerk; good pen-manship; one rapid and accurate at figures desired; state experience, age, salary and other details. C. H., 616 Sun-Herald.

MEN'S CLOTHING DEPARTMENT.

MUST BE EXPERIENCED.

APPLY SUPERINTENDENT'S OFFICE, EIGHTH FLOOR, JAMES McCREERY & CO., 35TH ST., EMPLOYEES ENTRANCE.

EMPLOYMENT AGENCIES

Commercial Help Wanted. SECURITY EMPLOYMENT AGENCY, 51 Bast 42d,—Stenographers, clerks, typists; no registration fee.

Domestic Help Wanted. AT LAZARE'S.

It's for you American Girls
It's for you Irish Girls
It's for you German Girls
It's for you Humarian Girls
It's for you Humarian Girls
It's for you Scandinavian Girls
It's for all of you Girls
That Lazare wants you,
That Lazare welcomes you
and gives you the best positions
FREE OF CHARGE.

Lazare's Agency and Registry for Infants' and Children's Nurses 200 East 72d st.

AT MISS HOFMAYER'S AGENCY, 10 East 43d st., third floor. Kitchenmaids, cooks, laundresses, chamber-aids, waltresses, lady's maid, parlormaid, BEST positions, cooks, chambermalds, couples butters, laundresses. 502 6th av., Jacoulus Agency. Jacouline Agency.

COOKS, waitresses, parlormaids, chamber-maids, maids, laundresses and new arrivals wanted to-day. Duffy's Agency, 2 West

47th st. COOKS, chambermalds, waitresses, parlor-malds, laundresses. Lida Seely Employ-ment Agency, 38 West 52d st. HOUSEWORKERS, cooks, chambermalds, waitresses, good positions. Berta Carlson Employment Agency, 2250 Broadway, cor. 82d at. Phone Schuyler 1075. MASON'S Agency, 131 West 42d.—Cooks, kitchenmaids, chambermaids, waitresses, laundresses, nurses, houseworkers.

HELP WANTED-MALES.

ARE YOU LOOKING FOR A CHANCE TO MAKE GOOD? SUCCESS IN LIFE DOES NOT COME THROUGH HOPING OR WISHING, BUT THROUGH EFFORT.

I DO NOT CARE WHO

WHAT YOU ARE. IF YOU ARE HONEST, AMBITIOUS AND INDUSTRIOUS, AGES 21 TO 35, WE HAVE AN OPENING FOR YOU WITH EXCELLENT PAY AND WONDERFUL FUTURE; ACT QUICKLY. APPLY BY LETTER ONLY, G. H., 355 SUN-HERALD, HERALD SQUARE.

ACCOUNTANTS—Seniors, on staff of pub-lic accountant; advise particulars as to ex-perience, prior affiliations and salary expec-tations; permanent positions. Wrife P. A. 49, 1358 Broadway.

ANY intelligent person may earn \$100 to \$200 monthly corresponding for newspapers; \$15 to \$20 weekly in spare time; experience unnecessary; no canvassing; subjects suggested. Send for particulars. National Press Bureau, Buffalo, N. Y. ASSISTANT to retail credit man; bright, active, careful Christian with some knowledge of accounting and able to handle help-give experience and salary expected. G., \$15 Sun-Herald, Herald square.

BOOKKEEPER-Bright, careful Christian with some knowledge of retail credits to assist credit man; must be able to handle help; give experience and salary expected, G. 312 Sun-Beraid, Heraid square. BOOKKEEPER in carpenter and builder's office; give reference, experience and salary. O., 231 Sun-Herald, Herald square.
BOOKKEEPER, in real estate office; salary \$22; state details. O., 540 Sun-Herald, Fulton st.

BUFFERS WANTED, Experienced buffers wanted, familiar with work on brass plumbers' supplies. Apply by

CHAUFFEUR wanted, experienced, Christian, white, age ever 30, furnishing good reference, for about four months' job country: Cadillac and Chevrolet; wages \$90 month, board and lodging. Answer to Dwyer, thirteenth floor, 7 Nassau at. CHAUFFEUR-MECHANIC, National car, \$75
per month, room and board; must furnish
at least 5 years reference; private driving;
others don't apply. Call 10 to 1, Johnson, 42
West 55th.
CHAUFFEUR wanted to drive 3½ fon truck;
none but experienced and able man wanted,
with reference. J. Ross, 299 8th st., Brooklyn.

CLERKS.
PLATFORM MEN,
WEIGHTMASTERS.
AND VEHICLE HELPERS.
POSITIONS OFEN FOR WORK
IN NEW YORK, JERSEY CITY, HOBOKEN
OR LONG ISLAND CITY.
GOOD PAY.
RAPID ADVANCEMENT.
AMERICAN RAILWAY EXPRESS,
67 MADISON AV., N. Y.

CLERK, experienced, to walt on customers by wholesale and retail baker; good wages, ready employment, no Sunday work. Call

COME ON, MEN.

You can only cash in on what you do, not what you try to do, stop trying and join the fastest growing organization in the United States and Canada: must have 20 managers in next few months, and we train them in a few days to do things and cash in big; must he 25 years or older and be of neat appearance and pleasing personality. Call after 10. Suite 204, 110 West 40th st.

COMPLE-Man to be experienced gar-dener, to care for 15 acres of or-chard and small garden, near White Plains, N. Y.; products of land to be used for his own account; wife must be good, plain cook; will live in mas-ter of the cook; will live in master's house all year round; would like to discuss terms. Please write for ap-pointment, Mrs. Leonard Thomas, Colony Club, 62d st. and Park av.

COUPLE, Japanese, woman cook, man but-ler-valet, for family of three adults; wages \$105; references required. Call 3 to 5, Willer, 876 Park av.

YOU ARE AMBITIOUS, YOU ARE INTERESTED IN A BIGGER AND BETTER PART TO PLAY IN THE GAME OF LIFE. YOU WANT A JOB THAT WILL LEAD YOU SOMEWHERE WORTH WHILE. IN OTHER WORDS, YOU WANT TO BE SUCCESS-FUL. WE KNOW THAT, OR YOU WOULD NOT BE READING THIS ADVERTISEMENT.

ADVERTISING IS THE LINK BETWEEN SUPPLY AND DE-MAND. WE WANT, WE NEED, VITALLY, MEN, THE RIGHT KIND OF MEN, MEN WHO ARE ANXIOUS TO MAKE A NAME FOR THEMSELVES, NOT MEN WHO EXPECT TO HAVE A NAME HANDED TO THEM ON A SILVER PLATTER.

WE DON'T WANT TO KNOW WHAT YOU HAVE DONE, WE DON'T CARE WHAT YOU ARE DOING, WE WILL TAKE YOU WITH THE FINEST ORGANIZA-TRY, YOU WILL HAVE SOME OF THE BIGGEST BALES EXEC-UTIVES THE COUNTRY HAS EVER KNOWN WORKING WITH

THESE MEN WILL WATCH VOUR WORK AND THERE ARE BIG EXECUTIVE JOBS AWAITING EVERY MAN WHO RANKS OF OUR BOYS, WHO ARE MAKING UP TO \$500 WEEKLY.

BUT WE CANNOT TELL YOU ABOUT IT HERE. ALL WE ASK IS THAT YOU COME AND SEE US. WE KNOW THAT IF YOU ARE' A BIG MAN WITH BIG

IDEAS YOU WILL APPRECIATE A BIG OPPORTUNITY. IT WILL TAKE YOU ONLY A FEW MINUTES TO COME UP

WHOLE FUTURE LIFE. A COR-DIAL WELCOME AWAITS YOU. ASK FOR MR. EDWARDS. THE CARLISLE TIRE CORPO-

AND IT MAY CHANGE YOUR

RATION. 4TH FLOOR, 620 FIFTH AVENUE.

SALESWOMEN. STERN BROTHERS,

WEST 42D STREET, Have vacancies for experienced SALESWOMEN in their CORSETS,

CHINA and GLASSWARE, BOT'S HATS. Apply after 9:00 A. M., to the Superintendent's

SALESMEN. Did you ever stop to consider how much you could make under ideal circum-stances? Perhaps you are selling under mediocre conditions with indifferent results.

We are offering a proposition which has resulted in an unusual and quick success to our men. If you have confidence in yourself you will find ideal conditions and leads. APPLY W. C. BROWN,

PACKER, EXPERT.
PACKING GENERAL MERCHANDISE.
ADDRESS MERCHANDISE,
BOX 139, MADISON SQUARE. ROOM 503. 834 FIFTH AV., 10 A. M. to 12.

SALESMEN.

A New York Consolidated Stock Ex-change house wants men who have earned \$7,500 a year or more to sell listed securities by phone. Real sales-manship experience only necessary. Phone Cort. 5250 for appointment.

SALESMEN.

Large organization can use salesmen,
25 to 40 years of age, in 5th av, branch.

Our men earn from \$75 to \$200 per week,
Quick advancement and real opportunity
for good men who can connect permanently. We are not interested in advance seekers and will interview only
salesmen with best character references,
Mr. Thompson, Room \$92, 507 Fifth av.

SALESMEN,
EXPERIENCED, FOR RETAIL CIGAR
STORES, SALARY AND COMMISSION.
AIPLY WEDNESDAY,
EMPLOYMENT MANAGER,
384 BROADWAY.

SALESMEN.—A large Western corporation requires 5 or 8 additional salesmen for New York and vicinity, with every assurance of future advancement; men accustomed to earning \$75 upward and 25 to 43 years of age. Apply Mr. Steffek, room 1208, 350 Broadway, 10:30 A. M. to 1 P. M.

High grade, to sell a \$4.75 article which every business man wante; only men capable of making \$100 per week need apply; liberal commission.

Without stattering is a salesman in the maxing. We can prove that salesmen are made, not business man in the maxing. We can prove that salesmen are made, not believe that salesmen are mad MR. DIKEMAN, SE FLOOR.

Wanted—Thoroughly experienced salesman to represent the largest men's neckwear house; must be a high grade man, with ability, who is anxious to increase his business and become associated with a high class house. To such a man we can offer good opportunity if you can fill these requirements; state territory covered and full particulars; aslary and commission; applications will be treated in strictest confidence. A. N., 311 Sus-Herald, Herald square. The Sun and New York Herald

DAILY ISSUES

9 P. M. at Main Office, 250 Broadway.
8 P. M. at former Herald Office, Herald
Building, Herald Square.
8 P. M. at all other Branch Offices.
(Locations listed on Editorial Page.)

SUNDAY ISSUES
6 P. M. Saturday at Main Office, 250
Broadway.
9 P. M. at former Herald Office, Herald
Building, Herald Square.
9 P. M. at all other Branch Offices.
(Locations listed on Editorial Page.)

SALDSMEN SEEKING PUTURE IN

HELP WANTED-MALES.

TIRBINDUSTRY.

Many a man of fine personality and chock full of ambition, hesitates when confronted with off-hand opportunity to win his spurs in the selling game. He is a little absahed, paybe, by his honest admission of unfamiliarity with the underlying principles of salesmanship. But if he is invited to sell Standish Service—as by this ad he actually is—he may put his healtancy aside and be assured of quick and increasing success. The Standish Course in scientific Salesmanship discounts failure and will put him at once in line for big money, long continuing success and managerial preferment. This is the opportunity we held out to the energetic, upstanding men between the ages of 25 and 59, whom we need, NOW, to share with us the big rewards of our rapidly expanding business.

Call at either of our following branch offices

HELP WANTED-MALES.

BALERMEN WANTED.

JOHN A. STANDISH & CO., INC., 911 ST. JAMES BUILDING. 26TH ST. AND BROADWAY. 355 EAST 149TH ST., BRONX. 82 COURT ST., BROOKLYN, ROOM 804.

SALESMAN AND MANAGER'S ASSISTANT.

Two men needed immediately to absolute integrity first requisite; selling experience desirable; must have personality, common sense and determination; splendid opportunity for quick promotion to managerial position; don't hesitate to answer if you are employed: It will pay you to make a change; give age and phone number. O., 215 Sun-Herald, Herald

SALESMAN, furnishing goods; first class; reference required. M. Lambert, 39-41 reference Cortlandt st.

SECURITY SALESMEN

ESTABLISHED ORGANIZATION NOW CARRYING ON EXTENSIVE CAMPAIGN SELLING SHARES IN ONE OF THE OLD-EST STEEL AND IRON CORPORATIONS IN THIS COUNTRY REQUIRES SEVERAL YOUNG MEN OF ABILITY AND PEP IN ITS TELEPHONE SALES DEPARTMENT. LIBERAL SALARY AND COMMISSION TO RIGHT MEN. EXPERIENCED MEN PRE-FERRED. CALL EVERY DAY AND BE-TWEEN 6-8:30 EACH EVENING ALL

SUITE 202, 198 BROADWAY.

SECURITY SALESMEN TO HANDLE HIGH CLASS OLD ESTABLISHED IN DUSTRIAL ISSUE WONDERFUL OPPORTUNITY. LIBERAL COMMISSION; LEADS; DRAWING ACCOUNT; PROFIT PARTICIPATION.

C. R. WILKINS & CO., 200 BROADWAY, N. Y. C. SECURITY BALESMAN, experienced, to sell common stock in a worldwide known company; will stand the strictest investigation; commission basis. Call Nelson & Co., 334 5th av.

SECURITY SALESMEN: EXCEPTIONAL CHANCE: EXTENSIVE PUBLICITY CAMPAIGN STARTING. SEREES, Room 503, 5 Columbus Circle.

SHEPHERD, experienced, wanted; single man preferred; must understand the care of show sheep. William C. Bowman, Darlen, Conn.

SHIP CARPENTERS APPLY WITH TOOLS

STEAM fitter foreman wanted, by large heating contractor in north Jersey, capable of taking care of high and low pressure and power work, must be able to hamile men and keep work ahead of them, willing and able to handle tools if called upon answer with full particulars. Address Contractor, 810 Broad st., Newark, N. J.

STENOGRAPHERS. * STERN BROTHERS, WEST 42D ST., require several capable and experienced STENOGRAPHERS. Apply after 9 A. M.

to the Superintendent's

STOCK TELEPHONE SALESMEN.—Opening for a few men; a clean industrial security with wonderful talking pothts and selling puts every ounce of enthusiasm behind each effort. Successful salesmen who are earning, with us, upwards of \$10,000 a year were trained by us to do the same thing. If you can WALK and TALK and tell the TRUTH we can use you. References. Only men 25 or over considered. Call daily, 10 A. M. and 2 P. M. sharp, Suite 1016, 25 West 43d st.; Suite 512, Flatiron Building; Suite 306, 132 Nassau st.; Suite 54, 166 Montague st. Brooklyn; Suite 52, 136 Market st., Newark.

STOCK SALESMEN.—Opening for a few men; a clean industrial security with wonderful talking pothts and selling fast; good commission and bonus; men of ambitica and persistency capable of earning \$2.00 weekly needed. Apply Mr. Hart, suite \$400, 10 Wall st.

STOCK SALESMEN (3)

may connect with Wall'St. house financing parent concern owning 6 local stores; paying dividends; expanding rapidly; local directors; suits 1512. Flatiron Building; Suite 306, 132

Nassau st.; Suite 54, 166 Montague st. Brooklyn; Suite 52, 136 Market st., Newark.

STOCK SALESMEN WANTED.

Salesmen to sell stock to customers of large New York corporation, only men who can

who would like to locate in New York city, is wanted to represent a large corporation in negotiations of a difficult nature. Position worth \$5,000 to right man.

WANTED-Young man, 28 to 30 years of age, with knowledge of accounting, capable of handling help: good position for right man; state experience and salary expected.

Experienced state of the control of YOUNG MAN, 20 TO 25 YEARS,

WANTEL-STENOGRAPHER - SEC RETARY, BY TRAVELLING EX-ECUTIVE; MUST HE FIRST CLASS STENOGRAPHER AND DETAIL MAN, AND HE ABLE TO INTER-PRET FRENCH RAPIDLY; EU-ROPEAN TRAVEL EXPERIENCE DESIRABLE; WILL PAY TOP-WAGES AND FIRST CLASS TRAVEL EXPENSE TO RIGHE MAN, PHONE MR. GISSON, ROOM 411, VANDERHILT HOTEL FOR APPOINTMENT.

HELP WANTED-MALES

YOUNG MAN WANTED

FANCY LEATHER GOODS MANUFACTURER TO TAKE CHARGE OF REPAIRS GOOD CHANCE FOR ADVANCEMENT, STATE SALARY AND REFERENCES.

INSTRUCTION.

FULTON ST. (MANHATTAN) OFFICE

LEARN TO BE A CHAUFFEUR-Pleasant and profitable work; day and evening classes. Send for free booklet and visitor pass. West Side Y. M. C. A., 301 West 57th at. EMPLOYMENT AGENCIES.

Domestic Reip Wanted. BUTLER, second, third, useful men, couples. Lida Seely's Agency, 38 West 52d.

AUTOMOBILE EXCHANGE.

BUICK for sale, five passenger touring var. D 45, Little Six: 25,000 mileage; good ess-dition; immediate delivery; make offer. Room 801, 10 East 43d st., New York. BUICK Big Six seven passenger touring cartifine paint; reasonable; Pieper's garage; 2rd West 120th. O'CONNELL, 327 Mpralogena, CAPILLAC touring, 1916; newly painted porfect condition. Seen at garage, 422 East 91st. RAWLE, phone Circle 2000. CHEVROLET touring, 5 passenger, puncture proof tires, good running order, \$850, B83 Freeman st., umbrella store. Phone Inter-vale 1705.

ale 1703.

OLE aero eight touring, sedan, 1919 model;
seven passenger; good condition; will sacifice, \$2,250. WELTON, 105 West 55th. DODGIE, 1917, 5 passenger touring, marcon body, 5 Royal Cord tires, spot light bumper, extras; bargain! Lubilch, 51 West 181st. Wadsworth 2870. Any demonstration. FORDS, pleasure and commercial; promot delivery; time payments arranged. Rockwell, Phone Wadsworth 8415-Baraice 412-W.

Hockwell, Phone Wadsworth 8415-Baraise
412-W.
FORD touring cars, 1917 and 1918; like no:
sacrifice. ROOFER, So Fulton st., Browlyn. Phone Prospect 19125.
LOCOMOBILE, 1917, touring: mechanically perfect. Phone Flushing 600.

MARMON LIMOUSINE,
inte 1918 model; rebuilt motor; upholstery like new; entire car in perfect condition; owner going to Europe, must sell at come; will sacrifice for \$4,000; present factors and for same model nearly double; four new cord tires; will demonstrate anywhere. Box 220 Cable Building.

MAXWELL runabout, late; self starter; good condition; \$375. ATLANTIC AUTO SERVICE COMPANY, 1569 Atlantic ay., Brooklyn. Phone Decatur 7449.

MERCER touring, 7 passenger, 1917 model.

MERCER touring, 7 passenger, 1917 model. Write F. T., 708 Columbus av. NATIONAL, large, excilent; cost \$3,000: take \$1,000 or light sedan, plus cash STETSON, Cortlandt 2963, or Academy 2477. OWEN magnetic, Healy lan., 1,500 miles: also Owen mag., Holbrook, 4 pass, road, sacrifics. R. A. HOPKINS, 55 Liberty st. Rector 2824. OVERLAND sedan, 1919, model 96. Phone PACKARD runabout, 1-25, Twin Six; excel-

J. F. THOMPSON, 221 Thompson st. Spring PIERCE ARROW 48 h. p. 4-pass, roadster-for sale; has not been used; guaranteed perfect. W. F. HARRIS, Woodland road, Madison, N. J. PAIGE 1917 sedan, in good condition. Phone 600 Flushing. PRIVATE owner will sacrifice his two Owen Magnetic seven passenger touring care; 1917, with portable winter top, and 1919 model; both recently overhauled; can be seen and demonstrated. Box Full Sun-Herald.

PIERCE ARROW touring, 6-48; geography, electric lights; guaranteed condition; 5373. ATLANTIC AUTO SERVICE COMPANY, 1569 Atlantic av., Brooklyn, Phone December 7449. SIMPLEX seven passenger high class car, shaft drive, with all improvements, special Holbrook limousine landaulet; can be opened and closed at will; must be seen and demonstrated to be appreciated; owner, leaving town shortly, will sell at big bargain. Tel. Columbus 1542. Columbus 1342.

STUDEBAKER 1920 five passenger sedan, used one month, completely equipped, \$2,750; leaving city. F., 306 Sun-Herald, Herald square.

STUTZ, tate 1919, 4-pass.; excellent condition, mechanically perfect; many extract. L. Morrison, Stupvesant 8806.

WANTED to rent, private garage for small car; state how much per month. G., 21 Sun-Herald, Herald square.

1919 Willys-Knight, 7 passenger; slightly used; excellent condition; moderate price 375 Balinbridge st., Brooklyn.

FORD truck, chain drive, 1918 Ford dellery, top, panel body: sacrifice. ROOFER 880 Fulton st., Brooklyn. Prospect 1912d. MOTOR Trucks.—Former United States Con-ernment trucks, various sizes and makes, sold "as is" or reconditioned. Further b-talls from KAHN BROS., 309 South Break-way, Yonkers, N. Y. Phone Yonkers 503.

CADILLAC, 1918, seven-passenger landaques 33 hour; day, week, month. Columbas 5879.

G.-G. MOTOR TRANSPORATION CO. 235 West 30th st.

Local and long distance hauling.
DAILY TRIPS TO PHILADELPHIA.
Rates reasonable. Chelses 85m
GENERAL auto trucking contractor: true
to hire, day, week or month. JAM
O'DEA, 468 50th st., Brooklyn. Tel. 7113
Sunset: Tel. 2485 Sterling.
HUDSON TOWN CAR (LATE MODEL) FOR

sual cooperation: large income and permanent work. Mr. Stokes, 12 Wall st.

STOCK SALESMEN WANTED.

Salesmen to sell stock to customers of large New York corporation; only men who can prove integrity and ability will be considered.

GEORGE DODSON & CO., INC., 22 Broadway, New York city.

STOCK SALESMEN.

Two producers with clientele to handle attractive dividend paying security in producing company. Call Suite 611, 1265 Broadway.

SUCCESSFUL SALESMAN, who would like to locate in New York city, is wanted to represent a large.

MAUGE, Machine 11, 1265 Content of the Conte

Automobile Instruction AUTO INSTRUCTION.

WE TEACH REPAIRING AND DRIVING
IN SHORT TIME: LICENSE GUARANTEED: LADIES CLASES AMERICAN
AUTO SCHOOL, 725 Lexington av. (891b)

APPLY FIFTH FLOOR, 189 CENTRE ST.

APPLY EMPLOYMENT OFFICE.

TYPISTS—Experienced young wom-men; hours 9 to 5; salary \$85 menth; Christian firm. Apply Room 410, Buick Building, 1737

WOMEN.
21-85 TEARS OF AGE
FOR
NIGHT WORK
AS
TELEPHONE OPERATORS.
HOURS 9:30 P. M. TO 7:00 A. M.

RAPID ADVANCEMENT.

NEW YORK TELEPHONE CO.

M. B., 852 SUN-HERALD, FULTON ST. (MANHATTAN) OFFICE,

YOUNG lady, experienced switchboard operator and office assistant; permanent position; good opportunity for one who is bright, quick, willing and accurate; hours 8:30 to 5:30; state age, experience and salary desired. Write Robert A. Keasbey Co., 445 West st.
YOUNG woman who is interested in cafeteria work to supervise a lunch room operated for employees of a large company; one with domestic science training or practical experience preferred; advancement; state age, experience and salary. Y., 562 Sun-Herald, Herald square YOUNG LADY, EXPERIENCED ON SALES LEDGERS: CONGENIAL POSITION: EXCELLENT OPPORTUNITY; STATE SALARY, AGE AND REFERENCES, IMPORTER, Y., 573 SUN-HERALD, HERALD SQUARE.

CLOSING TIME FOR UNDISPLAY CLASSIFIED

A man from 25 to 60 years of age who can look a man in the eye and tell the truth without stuttering is a salesman in the making. We can prove that salesmen are made, not born.

SALESMAN who has a following with large department stores in the Western territory to handle & a side line ladies' silk underson on commission basis. Box 223, 200 Cable Pullding.

EALESMEN (two), experienced, to call on drug stores: exceptional opportunity. B., 1152 Sun-Herald, Fulton st.

YOUNG MAN, 20 TO 25 YEARS.

Experienced stenographer and typist, with ability to warrant training for responsible to the commission basis. Box 223, 200 Cable Pullding.

EALESMEN (two), experienced, to call on drug stores: exceptional opportunity. B., 1152 Sun-Herald, Fulton st.

YOUNG MAN, 20 TO 25 YEARS.

Experienced stenographer and typist, with ability to warrant training for responsible Automobile Repairing.

Automobile Repairing.

BEPAIR for all makes of cars; all sunderson commission of application. Advancement assured. Recept guaranteed; carbon removed, 50 cents of the commission of application. Initial salary \$100 per month. F., 633, Sun-Herald.